## **ATMOSPHERIC WATER GENERATION STATION™**

Dickinson, Texas

WHERE SUSTAINABILITY AND PROFITABILITY MEET

## **Financial & Operations Summary**

PROJECT FINANCING				
SOURCES OF FUNDS	Total			
Equity	\$20,622,691			
TOTAL SOURCES OF FUNDS	\$20,622,691			
USE OF PROCEEDS	Total			
Land	\$700,000			
Soft Costs Total	\$300,000			
Hard Costs	\$18,985,279			
Total Construction Costs	\$19,285,279			
Operating Deficits	\$637,412			
TOTAL USES OF FUNDS	\$20,622,691			

30 YEAR PROJECTION	V
	17%
Discounted Cash Flow	\$92,785,181

		BUDGET		
	Revenue	EBITDA	Margin %	Valuation
Year 1	\$0	\$0	0%	\$0
Year 2	\$4,600,366	\$492,161	11%	\$6,152,012
Year 3	\$7,667,965	\$3,019,843	39%	\$37,748,043
Year 4	\$8,070,534	\$3,248,083	40%	\$40,601,038
Year 5	\$8,494,237	\$3,490,796	41%	\$43,634,952
Year 6	\$8,940,184	\$3,748,835	42%	\$46,860,443

WATER OPERATION						
	Water Production (Gallons)	Avg. Sale Price per Gallon	Avg. Cost per Gallon	Gross Margin %		
Year 1	-	-	-	-		
Year 2	6,349,352	\$0.72	\$0.100	59%		
Year 3	10,055,301	\$0.76	\$0.103	63%		
Year 4	10,055,301	\$0.80	\$0.106	67%		
Year 5	10,055,301	\$0.84	\$0.110	71%		
Year 6	10,055,301	\$0.89	\$0.113	76%		

CASH FLOW PROJECTIONS							
Cash Flow	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total
Beginning Balance	\$0	\$0	\$492,161	\$3,512,004	\$6,760,087	\$10,250,884	\$0
Equity	\$19,985,279	\$637,412	\$0	\$0	\$0	\$0	\$20,622,691
Land	(\$700,000)	\$0	\$0	\$0	\$0	\$0	(\$700,000)
Soft Costs	(\$300,000)	\$0	\$0	\$0	\$0	\$0	(\$300,000)
Construction Costs	(\$18,985,279)	\$0	\$0	\$0	\$0	\$0	(\$18,985,279)
Operating Deficits	\$0	(\$637,412)	\$0	\$0	\$0	\$0	(\$637,412)
EBITDA	\$0	\$492,161	\$3,019,843	\$3,248,083	\$3,490,796	\$3,748,835	\$13,999,719
Loan Interest	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Income	\$0	\$492,161	\$3,019,843	\$3,248,083	\$3,490,796	\$3,748,835	\$13,999,719
Cash Flow	\$0	\$492,161	\$3,019,843	\$3,248,083	\$3,490,796	\$3,748,835	\$10,250,884
Ending Cash	\$0	\$492,161	\$3,512,004	\$6,760,087	\$10,250,884	\$13,999,719	\$13,999,719

PRODUCT MIX					
Sales Price (2022)	Per Gallon \$	Sales Mix	%		
<b>Bottled Water</b> In Store Sales Truck Delivery	\$1.24 \$1.62	<b>Bottled Water</b> In Store Sales Truck Delivery	10% 8%		
<b>Bulk Water</b> In Station Tanking Truck Delivery	\$0.52 \$0.54	<b>Bulk Water</b> In Station Tanking Truck Delivery	40% 42%		
Average Price Per Gallon	\$0.69	Total	100%		